



Judy Smith  
Smith's Machine  
14120 Highway 11 N  
Cottondale, AL 35453-2345

August 8, 2011

Dear Judy Smith,

On behalf of *Inc.* magazine, I am delighted to inform you that Smith's Machine has earned the position of 698 on the 2011 Inc. 5000, *Inc.*'s annual ranking of the fastest-growing private companies in America.

For more than 30 years, *Inc.*'s list has served as evidence of the significant accomplishments of enterprises such as yours. And, more than ever, this year's list is a testament to the creativity, resilience, and tenacity of America's top entrepreneurs .

As an Inc. 5000 honoree, Smith's Machine shares a prestigious pedigree with such notable alumni as Intuit, Zappos, Under Armour, Microsoft, Jamba Juice, Timberland, Clif Bar, Patagonia, Oracle, Zipcar, and scores of other powerhouses.

Congratulations to you and your team. *Inc.* recognizes the creativity, dedication, and hard work that have gone into building Smith's Machine into what it is today and wishes you many more years of success.

Sincerely,

A handwritten signature in black ink that reads "Jane Berentson". The signature is written in a cursive, flowing style.

Jane Berentson  
Editor in Chief  
*Inc.* magazine